

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 02553 270841Z

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ACTION COME-00

INFO OCT-01 EA-10 ISO-00 EB-07 /018 W

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R 270743Z FEB 75

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 8296

UNCLAS TOKYO 2553

E.O. 11652:N/A

TAGS: BBSR, JA

SUBJECT: GLOBAK MARKET RESEARCH: ELECTRIC ENERGY SYSTEMS

REF: A. USDOC 2998; B. STATE A-816, 2/7/75

FOR COMMERCE/OIM/MRD

1. EMBASSY RECEIVED FOUR PRINT-OUT COPIES OF SPECIFICATIONS FOR SUBJECT STUDY AND HAS DISTRIBUTED THEM TO FOUR MR FIRMS WHICH HAD PREVIOUSLY INDICATED INTEREST IN BIDDING ON THIS STUDY. BID SUBMISSION DATE SET AT MARCH 18. THIS MEANS THAT CONTACT CAN PROBABLY BE AWARDED AROUND APRIL 1.

2. IN VIEW LATE RECEIPT OF SPECIFICATIONS, IT WILL OF COURSE BE IMPOSSIBLE TO COMPLETE REPORT BY MAY 1, AS REQUESTED REF B. HOWEVER, IN LIGHT OF OIM REQUIREMENTS FOR PREPARATION OF TOKYO TRADE CENTER SHOW ON ENERGY SYSTEMS, EMBASSY PLANS FOLLOWING. CONTRACTOR WILL BE GIVEN 12 WEEKS TO COMPLETE FINAL REPORT. HOWEVER, AT TIME OF MID-TERM REPORT (SOMETIME MID-MAY DEPENDING ON CONTRACT AWARD DATE), CONTRACTOR WILL BE ASKED TO PROVIDE PROJECTS OF MARKET SIZE AND TENTATIVE VIEWS ON AREAS WHICH OFFER BEST SALES OPPORTUNITIES. THIS INFORMATION WILL BE SENT TELEGRAPHICALLY TO OIM.

3. ALTERNATIVE TO ABOVE WOULD OF COURSE BE TO REQUEST COMPLETION OF REPORT IN SHORTER PERIOD OF TIME. THIS WOULD UNDOUBTEDLY REQUIRE CONTRACT FEE CONSIDERABLY ABOVE AVERAGE OF \$5,000 MENTIONED REF B. EMBASSY WOULD NOT FAVOR SPEEDING UP COMPLETION OF FINAL REPORT SINCE THIS COULD WELL RESULT IN UNCLASSIFIED

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INFERIOR PRODUCT BELOW QUALITY OF OTHER SUBMISSIONS IN GLOBAL

MARKET REPORT.
HODGSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750069-0242
From: TOKYO
Handling Restrictions: n/a
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Original Previous Classification: n/a
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Reference: 75 USDOC 2998, 75 STATE A-816, 75 2/7/75
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Margaret P. Grafeld
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